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| Mgr. Marketing | |  | |  | | | Dept. Marketing | |
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| Mgr. Marketing | | Bersamaan dengan pengiriman barang | | Via Asuransi Sesuai RKS | | | Dept. Marketing | |
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| Masukan | Proses | | Keluaran | Penanggung Jawab | Waktu Proses | | Media Kendali | | | Rekaman/Penyimpanan | | |
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|  |  | | Via Bank/Asuransi sesuai Penunjukan Pemenang / Kontrak | |  | | | |
| Mgr. Marketing |  | | Dept. Marketing | | | |
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| Mgr. Marketing |  | |  | | Dept. Marketing  Dept. PPIC  Dept. Produksi  Dept. QC  Dept. G. Barang Jadi | | | |
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| Mgr. Produksi |  | |  | |  | | | |
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| Mgr. Marketing |  | |  | | Dept. Marketing | | | |
| Mgr. Marketing  Mgr. G. Barang Jadi |  | |  | | Dept. Marketing  Dept. G. Barang Jadi  Dept. Accounting | | | |
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| Mgr. Marketing |  | |  | | Dept. Marketing  Dept. Accounting  Pelanggan | | | |
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Tujuan : Melaksanakan tindakan penjualan yang sesuai dengan permintaan dan order dari pelanggan setia mengevaluasi

mulai dari proses Tender, penerimaan order, distribusi kepada pelanggan sampai dengan penagihan.

Definisi : -

Penjelasan : -

Dokumen terkait : - Prosedur Perencanaan Proses Produksi PS.03.01

Format terkait : - Surat Jalan F.08.02.00.01

- Job Order F.09.00.00.01

- Permohonan Asuransi Cargo F.09.01.00.01

- Delivery Order F.09.02.00.05

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| Dibuat oleh | Diperiksa oleh | Disetujui oleh |
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| Mgr. Marketing | MR | Direktur |
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